

RELATED-PARTY TRANSACTIONS

BUYERS

2013 and 2012	Transaction Date	Number of Shares Traded	Unit Price	Transaction Total
FERNANDO BATLLE MORAGA / Executive	17-May-2013	8,000	2,327	18,615,319
GASTON BOTTAZZINI / Executive	14-Jan-2013	60,000	2,314	138,821,922
GASTON BOTTAZZINI / Executive	20-May-2013	45,000	2,326	104,660,406
RICARDO HEPP DE LOS RIOS / Executive	13-Mar-2013	40,000	2,319	92,745,032
RICARDO HEPP DE LOS RIOS / Executive	9-Dec-2013	30,000	2,358	70,738,098
JORDI GAJU NICOLAU / Executive	27-Jun-2013	80,000	2,318	185,462,152
PABLO MEZA MARTINEZ / Executive	3-Jun-2013	46,667	2,321	108,292,029
JUAN LUIS MINGO SALAZAR / Executive	20-Nov-2013	90,000	2,356	212,079,987
JUAN PABLO MONTERO SCHEPELER / Executive	27-Jun-2013	75,600	2,318	175,261,734
JUAN PABLO MONTERO SCHEPELER / Executive	14-Mar-2013	72,000	2,319	166,946,393
JUAN PABLO MONTERO SCHEPELER / Executive	1-Aug-2013	32,400	2,329	75,446,274
GONZALO SOMOZA GARCIA / Executive	24-Sep-2013	84,000	2,342	196,687,840
GONZALO SOMOZA GARCIA / Executive	23-Sep-2013	56,000	2,341	131,116,474
INV. E INMOBILIARIA MONTE DE ASIS LIMITADA / RC Director	9-Dec-2013	2,035,477	4,672	9,509,748,544
INVERSIONES E INMB. MONTE DE ASIS LIMITADA / RC Director	11-Dec-2013	755,916	4,561	3,447,506,101
FERNANDO BATLLE MORAGA / Executive	10-Jan-2012	133,333	2,960	394,692,907
JUAN BENAVIDES FELIU / Executive	5-Dec-2012	300,000	2,324	697,180,320
JUAN BENAVIDES FELIU / Executive	9-Mar-2012	300,000	2,980	894,110,400
JUAN BENAVIDES FELIU / Executive	8-Mar-2012	145,000	4,597	666,553,500
RODRIGO FAJARDO ZILLERUELO / Executive	16-Apr-2012	100,000	2,994	299,368,500
RODRIGO FAJARDO ZILLERUELO / Executive	13-Apr-2012	50,000	2,993	149,654,335
RODRIGO FAJARDO ZILLERUELO / Executive	2-Apr-2012	50,000	2,990	149,479,650
ALEJANDRO GONZALEZ DALE / Executive	9-Mar-2012	125,000	2,980	372,546,000
ALEJANDRO GONZALEZ DALE / Executive	8-Mar-2012	45,000	4,600	206,977,500
ENRIQUE GUNDERMANN WYLIE / Executive	22-Mar-2012	100,000	2,985	298,536,190
ENRIQUE GUNDERMANN WYLIE / Executive	21-Mar-2012	30,000	2,985	89,549,316
ENRIQUE GUNDERMANN WYLIE / Executive	20-Mar-2012	30,000	2,985	89,537,775
RICARDO HEPP DE LOS RIOS / Executive	24-Jan-2012	86,667	2,968	257,245,995
CRISTOBAL IRARRAZABAL PHILIPPI / Executive	9-Mar-2012	88,889	2,980	264,921,931
CRISTOBAL IRARRAZABAL PHILIPPI / Executive	8-Mar-2012	84,445	2,980	251,668,436
CRISTOBAL IRARRAZABAL PHILIPPI / Executive	7-Mar-2012	40,000	2,980	119,206,496
PABLO MEZA MARTINEZ / Executive	21-Mar-2012	133,333	2,985	397,995,965
PABLO MEZA MARTINEZ / Executive	19-Mar-2012	100,000	2,984	298,420,790
JUAN MINGO SALAZAR / Executive	10-Jan-2012	83,334	2,960	246,685,657
JUAN MINGO SALAZAR / Executive	3-Jul-2012	60,000	2,295	137,725,224
JUAN PABLO MONTERO SCHEPELER / Executive	10-Jan-2012	288,000	2,960	852,538,810
JUAN PABLO MONTERO SCHEPELER / Executive	13-Jan-2012	205,500	4,080	838,505,555
JUAN PABLO MONTERO SCHEPELER / Executive	17-Jan-2012	92,627	4,090	378,844,430
JUAN PABLO MONTERO SCHEPELER / Executive	16-Jan-2012	44,557	4,099	182,649,035
JUAN PABLO MONTERO SCHEPELER / Executive	12-Jan-2012	20,000	4,050	81,000,000
JUAN PABLO MONTERO SCHEPELER / Executive	11-Jan-2012	10,000	4,100	41,000,000
SANDRO SOLARI DONAGGIO / Executive	9-Apr-2012	108,000	2,992	323,167,277
SANDRO SOLARI DONAGGIO / Executive	28-Mar-2012	90,000	2,988	268,890,156
SANDRO SOLARI DONAGGIO / Executive	16-Mar-2012	90,000	2,983	268,474,950
GONZALO SOMOZA GARCIA / Executive	7-Mar-2012	140,000	2,980	417,222,736
GINETTA Y JUAN INVERSIONES LTDA / RC Director	30-Nov-2012	10,000,000	4,794	47,937,000,000
CIA DE INVERSIONES TECMART LTDA / RC Executive	23-Nov-2012	77,555	595	46,126,829



SELLERS

2013 and 2012	Transaction Date	Number of Shares Traded	Unit Price	Transaction Total
FERNANDO BATLLE MORAGA / Executive	17-may-13	8,000	5,515	44,122,168
GASTON BOTTAZZINI / Executive	20-may-13	45,000	5,590	251,550,000
GASTON BOTTAZZINI / Executive	15-ene-13	32,000	5,155	164,950,624
GASTON BOTTAZZINI / Executive	14-ene-13	28,000	5,150	144,200,000
RICARDO HEPP DE LOS RIOS / Executive	13-mar-13	40,000	5,491	219,625,000
RICARDO HEPP DE LOS RIOS / Executive	12-oct-13	30,000	4,688	140,628,900
JORDI GAJU NICOLAU / Executive	27-jun-13	80,000	5,500	440,000,000
FRANCISCO LEYTON FRANCIONE / Director	09-dic-13	2,035,477	4,672	9,509,748,544
NICOLAS MAJLUF / Director	06-jun-13	3,415	5,573	19,032,136
PABLO MEZA MARTINEZ / Executive	03-jun-13	46,667	5,590	260,870,537
JUAN LUIS MINGO SALAZAR / Executive	20-nov-13	90,000	5,097	458,737,200
JUAN PABLO MONTERO SCHEPELER / Executive	27-jun-13	75,600	5,500	415,800,000
JUAN PABLO MONTERO SCHEPELER / Executive	14-mar-13	72,000	5,445	392,040,000
JUAN PABLO MONTERO SCHEPELER / Executive	01-ago-13	32,400	5,166	167,372,892
GONZALO SOMOZA GARCIA / Executive	23-sep-13	56,000	4,980	278,880,000
GONZALO SOMOZA GARCIA / Executive	24-sep-13	20,000	5,023	100,465,600
BETHIA S.A. / Controller	24-sep-13	6,000,000	5,000	30,000,302,306
BETHIA S.A. / Controller	22-oct-13	3,500,000	5,007	17,525,182,500
INVERSIONES HCQ S.A. / Controller	11-sep-13	880,000	5,100	4,487,765,372
INVERSIONES HCQ S.A. / Controller	03-jun-13	800,000	5,584	4,467,249,967
BETHIA S.A. / Controller	17-oct-13	500,000	5,006	2,503,176,105
FERNANDO BATLLE MORAGA / Executive	09-ene-12	133,333	4,120	549,331,960
JUAN BENAVIDES FELIU / Executive	05-dic-12	300,000	4,730	1,419,000,000
JUAN BENAVIDES FELIU / Executive	09-mar-12	300,000	4,600	1,379,869,200
JUAN BENAVIDES FELIU / Executive	08-mar-12	45,000	4,600	206,977,500
JUAN BENAVIDES FELIU / Executive	15-nov-12	25,000	4,830	120,750,000
JUAN BENAVIDES FELIU / Executive	16-nov-12	14,678	4,840	71,041,520
JUAN BENAVIDES FELIU / Executive	15-nov-12	5,322	4,845	25,785,090
RODRIGO FAJARDO ZILLERUELO / Executive	02-abr-12	50,000	4,800	239,995,000
RODRIGO FAJARDO ZILLERUELO / Executive	16-abr-12	40,756	4,565	186,040,136
RODRIGO FAJARDO ZILLERUELO / Executive	16-abr-12	39,241	4,595	180,312,395
ALEJANDRO GONZALEZ DALE / Executive	09-mar-12	125,000	4,599	574,897,750
ENRIQUE GUNDERMANN WYLIE / Executive	22-mar-12	27,140	4,768	129,403,520
ENRIQUE GUNDERMANN WYLIE / Executive	20-mar-12	30,000	4,780	143,400,000
ENRIQUE GUNDERMANN WYLIE / Executive	21-mar-12	17,849	4,780	85,318,220
RICARDO HEPP DE LOS RIOS / Executive	24-ene-12	86,667	4,189	363,053,263
CRISTOBAL IRARRAZABAL PHILIPPI / Executive	09-mar-12	88,889	4,647	413,070,916
CRISTOBAL IRARRAZABAL PHILIPPI / Executive	08-mar-12	84,445	4,595	388,029,166
CRISTOBAL IRARRAZABAL PHILIPPI / Executive	07-mar-12	40,000	4,606	184,246,000
PABLO MEZA MARTINEZ / Executive	21-mar-12	133,333	4,754	633,839,615
PABLO MEZA MARTINEZ / Executive	19-mar-12	100,000	4,755	475,452,000
JUAN MINGO SALAZAR / Executive	09-ene-12	83,334	4,120	343,336,080
JUAN MINGO SALAZAR / Executive	03-jul-12	60,000	4,640	278,400,000
JUAN PABLO MONTERO SCHEPELER / Executive	01-oct-12	288,000	4,120	1,186,560,000
JUAN PABLO MONTERO SCHEPELER / Executive	23-nov-12	77,555	595	46,126,829
SANDRO SOLARI DONAGGIO / Executive	09-abr-12	108,000	4,805	518,917,320
SANDRO SOLARI DONAGGIO / Executive	16-mar-12	90,000	4,713	424,173,600
SANDRO SOLARI DONAGGIO / Executive	28-mar-12	80,751	4,751	383,625,310
GONZALO SOMOZA GARCIA / Executive	07-mar-12	63,333	4,606	291,721,298
BETHIA S.A. / Controller	13-abr-12	25,300,000	4,503	113,918,813,042
VIRGILIO S.A. / RC Director	30-nov-12	10,000,000	4,794	47,937,000,000
INVERSIONES HCQ S.A. / Controller	27-mar-12	940,000	4,761	4,475,302,578
INVERSIONES HCQ SA / Controller	26-nov-12	900,000	4,801	4,321,078,347
INVERSIONES AVENIDA BORGOÑO LTDA. / Partner in Sub.	13-dic-12	96,074	4,853	466,218,299

